

Dear Vendor Partner,

UTLS Default Services (“UTLS”) is focused on delivering high quality end-to-end default solutions to the mortgage industry. As part of this focus, we are committed to working hand-and-hand with our vendor partners to ensure that we are delivering the best possible products and services. All vendor partnerships are approved based on each vendor’s qualifications and without regard to race, sex, religion, national or ethnic origin, disability, age, veteran status, or sexual orientation.

At this time we are opening up the registration process for all vendors and look forward to making you a part of the UTLS Vendor family. If you are interested in continuing your vendor partnership or would like to register as a new vendor, please review the information provided below and submit your application with the requested supporting documentation.

To become an approved BPO agent or appraiser, please provide proof of the following:

- 2 years of experience
- 3 references
- Real Estate License or Appraiser license
- W9
- Broker license if applicant only has a sales license (for BPO agents only)
- An E&O with an aggregate amount of \$500,000
- Be AQB compliant (Appraisers Only)

To become an approved REO agent, please provide proof of the following:

- 3 references
- 5 years experience as a Real Estate agent
 - Exception: 2 years experience **IF** MLS can be provided for 5 sold REO properties (for rural only 3)
- Real Estate License
- E&O with an aggregate amount of \$1,000,000
- Broker license if applicant only has a sales license
- W9
- Ability to access Resnet.com

What Qualities make an exceptional UTLS Default Services Vendor?

- Accessibility, Responsiveness and Timeliness
- Technologically savvy. Must be able to work on multiple vendor portals of various servicing systems
- Demonstrated above average knowledge of the local market
- Good informative BPO with meaningful narrative
- Accuracy; Initial BPO is 97-103% of Sales Price
- Understands 3rd and 4th party transactions and sub-prime REO
- Actively involved in the closing process
- Strong ethical integrity and operates above reproach in the local Real Estate community

*****Please send your application to VendorManagement@UTLS.com with the following documents in PDF format. Incomplete packages will not be reviewed.**

- | | |
|--|---|
| <input type="checkbox"/> Copy of State License | <input type="checkbox"/> Copy of E&O Policy |
| <input type="checkbox"/> Resume | <input type="checkbox"/> Signed and Dated W-9 |

Sincerely,

Jimmy Nguyen

Vendor Manager



VENDOR APPLICATION

UTLS Default Services
6 Executive Circle, Suite 100
Irvine, CA 92614

Jimmy Nguyen
Telephone: (949) 885-4509
Facsimile: (626) 543-2131
Email: VendorManagement@UTLS.com

ALL INFORMATION IS REQUIRED

- BPO Agent
 REO Listing agent
 Appraiser
 Property Preservation

Vendor Information:

Your Name			Company Name		
Address			Office Phone -----		
City			State	Zip	Cell Phone
			Facsimile		
Preferred E-Mail Address					
Designations/Association Memberships					

Zip Code Coverage Area: Your Zip Code coverage area. You must be able to manage each area you list personally, which should include weekly property visits.

Experience: Provide a brief description of the services you provide.

Current UTLS Default Services Agency Contact: Please provide the contact information for the UTLS Default Services Agency Representative that you work with on a regular basis. If you do not work with a representative on a regular basis, please provide the contact information for the representative who originally processed your request to become an approved agency partner.

**Servicer References:
Reference Contact Information**

Name:
Address:
City, State Zip:
Telephone:
Email:

Name:
Address:
City, State Zip:
Telephone:
Email:

Name:
Address:
City, State Zip:
Telephone:
Email:

System Familiarity: Qualified applicants will have a familiarity with multiple servicing applications. Please check all of the applications that you are currently using or have had experience using.

- REO Trans
- RES.NET
- FNMA Multi/Forms
- Adobe Acrobat (For PDF Forms)
- Other (Insert in Box)

Diversity Information: Please check all that apply.

- MBE
- NWBOC
- WBENC
- SBA 8(a)
- SDB
- NMSDC
- NAWBO
- WBE
- WBE
- DBE
- VBE
- SDVBE
- LGBT
- Other

Signature

Date

Internal use only

- Broker Price Opinion Agent
 - Real Estate Owned Agent
 - Appraiser